



Flash Foods Completes Rollout of NCR Point-of-Sale Technology

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NCR RealPOS(TM) terminals running Pinnacle Palm POS(TM) software
replace personal computers in all Flash Foods locations

NCR Corporation (NYSE:NCR) today announced that Flash Foods - a leading regional convenience store chain in Georgia and North Florida - has rolled out NCR RealPOS 70 point-of-sale (POS) terminals and NCR RealPOS thermal printers in its 180-plus stores.

The Pinnacle Corporation, an NCR reseller and Platinum level member of the NCR RealPartner program, is responsible for the sale. The solution includes Pinnacle's Palm POS application.

Flash Foods managed the installation of its new POS solution, replacing personal computers that consisted of multiple components, including separate processors and monitors with associated cabling. Flash Foods also services its store-automation technology.

"With the integrated solution in our stores, we have reduced excessive wiring and virtually eliminated service calls related to disconnected cables," said Flash Foods Store Automation Technical Manager Jamie Sweat. "In addition, the easy-to-service design of the NCR RealPOS 70 simplifies troubleshooting and minimizes downtime."

Flash Foods Director of Retail Automation Ken Wade is pleased with the aesthetics and small footprint of the NCR RealPOS 70. "By eliminating the PC tower, this solution has allowed us to free up space under the counter," Wade said.

In addition to Palm POS, Flash Foods uses Pinnacle's Oasis Manager Workstation(TM). "Pinnacle software is helping us improve performance from the front counter to the back office to company headquarters, where we maintain our scanning files," said Flash Foods Chief Information Officer Jenny Bullard.

About Flash Foods

Privately held Flash Foods (www.flashfoods.com) is Georgia and North Florida's premier convenience store chain. All of the company's 180-plus stores offer great-tasting convenient foods, common grocery items, thirst-quenching beverages, health and beauty aids, novelties and pet supplies, ATM and money order service and pre-paid phone cards. Founded in 1979 by J. C. Jones Jr., the company has grown through a combination of acquisitions and development. Headquartered in Waycross, Ga., Flash Foods has more than 1,500 employees.

About Pinnacle

The Pinnacle Corporation (www.pinnacorp.com) is a leading supplier of automation technology to the convenience store and petroleum industries, offering products that automate the tasks of convenience store operations and supply chain management of fuel operations.

Pinnacle has solutions to move information from the POS of merchandise and fuel to the income statement. Products include Pinnacle Oasis Manager Workstation, a Microsoft Windows-based in-store manager workstation system, Pinnacle Palm POS, an advanced Microsoft Windows-based POS system utilizing touch screen technology, Pinnacle Journal Manager(TM), a Microsoft Windows application for closing and reporting for Palm POS, and Pinnacle PCTrain(TM), a Microsoft Windows interactive computer-based training program.

Pinnacle's Home Office Suite of products includes Pinnacle Price Book(TM), a Microsoft Windows-based price and scan file management system, Pinnacle Fuel Smart(TM), a retail and wholesale petroleum accounting system, and Microsoft Great Plains, a world-class general accounting system.

New product rollouts include Web-based Pinnacle Auditor(TM) for leveraging accounting data, Pinnacle POS Manager(TM) for simplifying configurations for multiple locations and Pinnacle Loyalink(TM) for versatile customer management systems.

About NCR Corporation

NCR Corporation (NYSE:NCR) is a leading global technology company helping businesses build stronger relationships with their customers. NCR's ATMs, retail systems, Teradata(R) data warehouses and IT services provide Relationship Technology(TM) solutions that maximize the value of customer interactions and help organizations create a stronger competitive position. Based in Dayton, Ohio, NCR (www.ncr.com) employs approximately 28,000 people worldwide.

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