



## Foster's Food Fair - IGA Selects NCR Software Solutions for Enhancing Supply Chain and Back-Office Operations

September 17, 2014 at 8:00 AM EDT

*Cayman Islands grocery chain automates processes from warehouse to store shelves in hopes of increasing revenues and profits*

ATLANTA--(BUSINESS WIRE)--Sep. 17, 2014-- [NCR Corporation](#) (NYSE: NCR), the global leader in consumer transaction technologies, announced today that [Foster's Food Fair](#) - IGA has selected a suite of NCR's supply chain and merchandising software solutions to assist in driving costs out of providing fresh food and goods in a complex island import and tariff environment.

Included in the comprehensive solution offering, Foster's invested in the NCR Power Enterprise suite, including:

- **NCR Power Warehouse** with voice-directed automation technology
- **NCR Dock Scheduling** to optimize dock efficiencies
- **NCR HQ with Webstore** for item assortment and store operation planning
- **NCR Demand-Driven Replenishment** for optimized inventory delivery

This platform provides a holistic approach, helping Foster's to properly price items on store shelves based on their landed costs – no small task when nearly everything is shipped to their island distribution center from around the world. Demand-driven replenishment technology, included in the solution, keeps optimized inventory levels on the store shelves by synchronizing sales and demand data back through the supply chain.

"We needed an end-to-end warehouse-to-shelf management solution that was efficient, logical and flexible," says Woody Foster, managing director, Foster's Food Fair - IGA. "Operating solely on an island with huge swings in tourist populations and extreme weather events throughout the year creates wild fluctuations in demand. NCR has created a solution that not only addresses our unique needs today, but positions us for continued growth and higher revenues going forward."

Foster's Food Fair - IGA operates a variety of retail formats within the Cayman Islands including traditional Supermarkets, Warehouse Club Style, Convenience / Express and Urban Market stores. They also opened their new distribution center and corporate offices two years ago to improve operations and customer service by centralizing distribution and administrative resources. The Power Enterprise solution suite replaces older technology that was very labor intensive, not well integrated, and offered only manual order processing and vendor funds tracking.

"Our relationship with Foster's is a perfect example of the breadth and depth of our portfolio for a complex supermarket supply chain," says Todd Michaud, global vice president and general manager, Global Enterprise, Merchandising and Supply Chain Solutions at NCR. "Our HQ software has deep functionality to support the greatly varied delivered costs of goods within an island environment. The solution helps Foster's to strategically price their inventory and manage appropriate stock levels, two of the hallmarks of a well run supermarket."

NCR's Global Enterprise, Merchandising and Supply Chain group, focuses on creating a single, centralized data integration and operational platform that helps both retailers and distributors of fast moving goods to lower costs and increase revenues.

### About Foster's Food Fair - IGA

Foster's Food Fair - IGA has been serving the people of Grand Cayman since 1980. Starting with its flagship store at the Airport Center in December of that year, Foster's has built a company based on corporate, community and family values.

Foster's Food Fair - IGA is committed to providing our customers with a wide selection of products that cater to the diverse tastes and cultures, the distinct dietary needs of people and all the other specialty items that one may look for in a grocery chain.

Web sites: [www.fosters-iga.com](http://www.fosters-iga.com)

Facebook: [www.facebook.com/fostersfoodfair](http://www.facebook.com/fostersfoodfair)

### About NCR Corporation

NCR Corporation (NYSE: NCR) is the global leader in consumer transaction technologies, turning everyday interactions with businesses into exceptional experiences. With its software, hardware, and portfolio of services, NCR enables more than 485 million transactions daily across retail, financial, travel, hospitality, telecom and technology, and small business. NCR solutions run the everyday transactions that make your life easier.

NCR is headquartered in Duluth, Georgia with approximately 29,000 employees and does business in 180 countries. NCR is a trademark of NCR Corporation in the United States and other countries.

Web sites: [www.ncr.com](http://www.ncr.com), <http://www.ncrsilver.com>

Twitter: [@NCRCorporation](https://twitter.com/NCRCorporation)

Facebook: [www.facebook.com/ncrcorp](http://www.facebook.com/ncrcorp)

LinkedIn: [www.linkedin.com/company/ncr-corporation](http://www.linkedin.com/company/ncr-corporation)

YouTube: [www.youtube.com/user/ncrcorporation](http://www.youtube.com/user/ncrcorporation)



Source: NCR Corporation

NCR Corporation  
Tony Carter  
678.808.6984 (ofc)  
404.316.0201 (cell)  
[tony.carter@ncr.com](mailto:tony.carter@ncr.com)